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**Printed : 2/23/2017 3:00 PM EST**

## **Real Estate Education Committee**

**03/02/2017 09:30 AM**

861 Silver Lake Blvd., Cannon Building  
Second Floor Conference Room A  
Dover, DE 19904

Posted: 1/26/2017 NW



CANNON BUILDING  
861 SILVER LAKE BLVD.,  
SUITE 203  
DOVER, DELAWARE 19904-  
2467

**STATE OF DELAWARE**

**REAL ESTATE COMMISSION  
REAL ESTATE EDUCATION  
COMMITTEE**

TELEPHONE: (302) 744-4500

FAX: (302) 739-2711

WEBSITE: [DPR.DELAWARE.GOV](http://DPR.DELAWARE.GOV)

EMAIL:  
[CUSTOMERSERVICE.DPR@STATE.DE.US](mailto:CUSTOMERSERVICE.DPR@STATE.DE.US)

### **Agenda**

(Amended items are noted with an asterisk)

#### **I. Call to Order**

#### **II. Review and Approval of Minutes - February 2, 2017**

#### **III. Unfinished Business**

- A. Review of Tabled Application for Kent County School of Real Estate
  - 1. Real Estate Pre-Licensing Course
- B. Discussion on NAR Ethics and amendment of the certificate for Module 2

#### **IV. New Business**

- A. Update from Commission
- B. Review of Course Provider Applications
  - 1. Jack Lingo, Inc., REALTOR
    - a. Hot Topics and Hot Issues in the Rental Arena
  - 2. Sussex County Association of REALTORS
    - a. Course Title: Safety Course for the Real Estate Professional
    - b. Course Title: Residential and Property Management
    - c. Course Title: Introduction to Commercial Real Estate
    - d. Course Title: Commercial Leasing Contracts
    - e. Course Title: Real Estate Auctions
    - f. Course Title: Consumer Decision Journey
    - g. Course Title: Post Foreclosure Settlements
    - h. Course Title: Being a Prepared Tenant in Delaware
    - i. Course Title: Home Inspection 1.0
  - 3. New Castle County Board of REALTORS
    - a. Course Title: Environmental Issues and The Real Estate Transaction
  - 4. McKissock, LLC
    - a. Course Title: Going Green: Elements of an Eco-Friendly Home

5. Premier School of Real Estate
  - a. Course Title: Delaware Pre-Licensing Course
6. WREG
  - a. Course Title: Agency & Fair Housing "Today, Tomorrow & Yesterday"
7. Real Estate Institute of Delaware
  - a. Course Title: Basics of Buyer Representation
  - b. Course Title: Basics of Seller Representation
8. AmeriSpec Inspection Service
  - a. Course Title: Environmental Issues & The Real Estate Transaction
- C. Review of Instructor Applications
  1. Eric Braunstein
  2. Vincent White
  3. Richard Pino

#### **V. Correspondence**

#### **VI. Other Business before the Committee (For Discussion Only)**

#### **VII. Public Comment**

#### **VIII. Next Meeting - March 2, 2017**

#### **IX. Adjournment**

**Please Take Note:** To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

**MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL [customerservice.dpr@state.de.us](mailto:customerservice.dpr@state.de.us) IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.**